

| Subjec | t: | Supporting Vibrant Business Destination | ns: update | |
|--|---|--|---|--|
| Date: | | 9 February 2022 | | |
| Report | ing Officer: | John Greer, Director of Economic Deve | lopment | |
| Contac | ct Officer: | Cathy Keenan, Enterprise and Business | s Growth Manager | |
| Restric | cted Reports | | | |
| Is this report restricted? | | | Yes No X | |
| ŀ | f Yes, when will the | e report become unrestricted? | | |
| After Committee Decision After Council Decision Some time in the future Never | | | | |
| | | | | |
| Call-in | | | | |
| | decision eligible for | r Call-in? | Yes X No | |
| | decision eligible for | r Call-in? rt or Summary of Main Issues | Yes X No | |
| Is the | decision eligible for | | 163 | |
| 1.0 | Purpose of Repor | rt or Summary of Main Issues | n update on the work to support | |
| 1.0 | Purpose of Repor The purpose of this local commercial di | rt or Summary of Main Issues s report is to provide the Committee with a | n update on the work to support siness Destinations programme. | |
| 1.0 | Purpose of Repor The purpose of this local commercial di This programme a | rt or Summary of Main Issues s report is to provide the Committee with a istricts through the Supporting Vibrant Bus | n update on the work to support siness Destinations programme. ciations to develop and deliver | |
| 1.0 | Purpose of Repor The purpose of this local commercial di This programme a | rt or Summary of Main Issues s report is to provide the Committee with a istricts through the Supporting Vibrant Busaims to work with business/traders associated | n update on the work to support siness Destinations programme. ciations to develop and deliver | |
| 1.0 | Purpose of Repor The purpose of this local commercial di This programme a | rt or Summary of Main Issues s report is to provide the Committee with a stricts through the Supporting Vibrant Buseims to work with business/traders associan drive footfall and create vibrancy in the | n update on the work to support siness Destinations programme. ciations to develop and deliver | |
| 1.0 1.1 | Purpose of Repore The purpose of this local commercial didinates interventions that commendation | rt or Summary of Main Issues s report is to provide the Committee with a stricts through the Supporting Vibrant Buseims to work with business/traders associan drive footfall and create vibrancy in the | n update on the work to support siness Destinations programme. ciations to develop and deliver | |
| 1.0 1.1 | Purpose of Repore The purpose of this local commercial di This programme a interventions that commendation The Members of the | rt or Summary of Main Issues s report is to provide the Committee with a stricts through the Supporting Vibrant Buseims to work with business/traders associan drive footfall and create vibrancy in the | n update on the work to support siness Destinations programme. ciations to develop and deliver ose areas. | |

- Note that the pilot initiative is currently open to Expressions of Interest from local business/traders groups located outside the city centre and Business Improvement Districts
- Note that this work is intended to complement a wider programme of support and activity that is taking place within the city centre, including the targeted interventions to address vacancies and previous business support interventions through the Revitalisation Programme.

3.0 Main Report

3.1 Background

At its meeting on 13 October 2021, members were provided with an overview of the proposed approach to supporting local business associations to develop and deliver interventions that will drive footfall and create vibrancy in those areas.

- 3.2 Members are reminded that the overarching purpose of the pilot initiative is to strengthen the competitiveness of our local business destinations, focusing on actions which aim to:
 - Support the development of shared and safely accessible commercial areas
 - Support the diversification of business destinations outside of the city centre
 - Bring together key stakeholders to benefit business destinations outside of the city centre
 - Improve the quality of urban design, distinctiveness, and townscape quality.
- 3.3 Members were advised that, following discussion with the Department for Communities (DfC), an opportunity was identified to secure resources through the DfC Revitalisation programme. This pilot programme is in keeping with work undertaken by the Ministerial Advisory Group (MAG) to develop a "Living High Street Toolkit". The basis of the toolkit is about building capacity, taking ownership and driving forward change within high street business communities. DfC considered that this pilot initiative could inform future approaches and funding investments. This model has emerged as a short-term priority for the work of the High Street Task Force so the Belfast interventions will be useful pilots to shape future activity.
- Given the feedback from the businesses and the need to support these organisations with advice and funding, the Enterprise and Business Growth Team secured funding of £475,000 from the Department for Communities (DfC). This funding will be supplemented by a £30,000 contribution from council resources for the delivery of advice and support to assist

with the scheme. The pilot initiative aims to support up to 10 business associations to a maximum of £40,000 each for expenditure on a range of eligible activities. The objectives are to:

- Increase engagement and partnership working between statutory partners and local business associations
- Support the development of area-based actions plans which address specific local concerns and deliver specific, measurable benefits over the short/medium and long term
- Increase footfall and sales as a direct result of marketing and promotional activity;
 generating new customers or sustaining customer loyalty through increasing sales
 revenue, increasing the number of new customers or developing repeat business
- Enhance the profile of the area with a view to stimulating economic activity
- Support the growth and development of businesses engaged in associated activity
- Support the sustainability of businesses and local business associations.

The initiative will operate over a 21 month time period and will have a two-stage application process. Stage one involves the completion of an Expression of Interest (EoI) by 31 May 2023. The basic eligibility criteria include the following:

- Groups or established associations must be led by the business community (including social enterprises and cooperatives) to address locally-based issues and be committed to becoming a constituted association.
- Groups or established associations must be made up of retail/hospitality/consumer facing businesses located on road frontage/local high streets
- The priority focus is on arterial routes and routes with a minimum number of 15 confirmed businesses located on road frontage
- Group membership should be representative of the businesses in the eligible area –
 both by volume and by business type
- Business membership must represent predominantly owner-occupiers and independent traders, however can involve representation from community organisations.

At stage 1, groups will be supported to become formally constituted, where they aren't already, and to develop area-based action plans. The action plans will provide an analysis of the locality, the physical environment, existing provision and key challenges and opportunities. It will identify priority issues to be addressed to improve the business

3.5

3.6

| | environment through engagement with with existing businesses and stakeholders in the | | |
|------|---|--|--|
| | area. The action plans will form the basis for moving to a stage 2 application. | | |
| 3.7 | A successful Stage 2 application will enable the group to draw down funding to support their action plan delivery. An overview of support is included in Appendix 1. | | |
| 3.8 | The Enterprise and Business Growth Team is coordinating this programme of work in partnership with the City Regeneration and Development Team, with input from officers across the council along with DfC and Department for Infrastructure (DfI). | | |
| 3.9 | Communications and marketing activity has commenced to raise awareness of the pilot project. Officers are currently receiving Expressions of Interest and engaging with applicants offering advice and guidance as required. | | |
| 3.10 | Equality and Good Relations Implications/Rural Needs Assessment The programme is informed by statistical research, stakeholder engagement and complementary policies and strategies. It will go through a process of equality screening which will ensure consideration is given to equality and good relation impacts. It will be available to business groups all across the city, in line with the agreed criteria. | | |
| 3.11 | Financial and Resource Implications The activities outlined within this report are resourced through income from DfC, as previously noted. The £30,000 from Council resources was included in the estimates that have previously been approved by this Committee. | | |

4.0

4.1

Appendices – Documents Attached

Appendix 1 – Area based support programme overview